

We are recruiting for the position of Sales Manager (m/f/d) (40h/week) with immediate effect and with the long term option of a leadership role in Sales. As Sales Manager (m/f/d) you will be part of a dynamic and committed team and will work in a prime central location.

Sales Manager (m/w/d)

Your responsibilities

- Proactive acquisition of new clients and management of client relations
- Support of existing clients
- Independent and active scheduling of client meetings as well as preparation of proposals
- Regular participation in events and networking
- Your opinion counts: expert opinions, interviews and content creation on your know-how and your insights from the industry

Your profile

- University degree in real estate, business or sales as well as relevant professional experience in the B2B sector or in a comparable position
- Strong communication and organizational skills
- Personal responsibility, interpersonal skills, ability to work in a team and willingness to learn
- Strong verbal and written communication skills
- Excellent German and good business English skills
- Proficient working knowledge in MS-Office
- Basic knowledge of spatial and urban planning of advantage
- B-class drivers license of advantage

Our offer

- Exciting job with a lot of personal responsibility
- Working in a dynamic team with flat hierarchies
- Familiar working climate in a modern environment
- Central workplace in a prime location in the center of Vienna
- Training and further development
- Possibility of advancement to a management position in sales and thus the chance to actively participate in the company's development

For this position we offer a minimum gross salary from € 2,500 (per month/full time), plus performance based bonus. The possibility of higher pay is given, depending on your qualifications and experience.

By submitting your application documents, you agree to the internal storage of your personal data. Of course, your application will be treated confidentially.

Please direct your application including CV, cover letter and photo to Ms. Samantha Riepl, MA via e-mail to jobs@regioplan.eu. We look forward to getting to know you!